



# Lincoln & Co.

DOCUMENT CONVERSION SOFTWARE



## PCL Converter

The PCL Converter converts PCL files to image formats such as a TIFF and JPEG. These conversions are available via a Windows API and easily integrated COM object that enables developers to access the converter via any programming or scripting language that supports COM objects, such as Visual Basic or C/C++. Using the API or COM object, file conversions can be done consecutively or simultaneously.

PCL Converter	
Input:	PCL XL PCL5e PCL5c HP-GL/2
Output:	TIFF G3 TIFF G4 Color TIFF JPEG Split PCL (PCL 5) PCX/DCX
Runs On:	Windows Solaris Linux
Interface:	COM API GUI (.exe) command line (.exe)

# PCL Converter

## OUR CUSTOMERS

With over 25 years in the image conversion industry, Lincoln & Co. has built an extensive list of customers from diverse industries. Lincoln's customers generally fall into one of three categories – OEM, VAR, and End-User.

The majority of Lincoln's customers use file conversion and image viewing applications as a component of their own solution. To the customers of our OEM clients, the use of Lincoln & Co. software is not apparent. For example, a document management company uses Lincoln's file conversion applications to convert retrieved documents into a viewable file format.

Lincoln resellers provide a value-added solution to their customers by integrating Lincoln's file conversion and image viewing applications into business applications. Lincoln VARs often serve as systems integrators, employing

Lincoln technologies to satisfy specific customer requirements. For example, an accounting department prints invoices to be mailed, but also needs to archive these invoices electronically in a format that can be easily viewed. Lincoln's conversion software is employed to convert the print output to a standard image format.

Lincoln's viewers are popular with end-users that have a need to view PCL or PostScript files. Lincoln's file conversion applications are used by end-users that work with many different file types and need to convert these to image or to other standard file formats.

## ABOUT LINCOLN & CO.

Lincoln & Co. was founded in 1978 to develop advanced technology for processing text and graphics, and to apply this technology to computer peripherals. The company was an early leader in developing software and hardware for laser printer imaging and control. Companies such as DEC, Toshiba, Minolta, Ricoh, and others integrated Lincoln-designed controllers in their original printers.

More recently, Lincoln & Co. file conversion and image viewing software has been used by leading OEMs and end users in the fax software, document management, and printer markets worldwide.

Since its founding, Lincoln & Co. has attained a reputation of providing high quality products with excellent support and customization capabilities. In December 1997, Lincoln & Co. became a division of Biscom, Inc., a leader in enterprise fax and messaging solutions.



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